



Intellitec Solutions

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Dynamics GP Case Study – Springpoint Senior Living

Leading retirement housing provider standardizes financial management

Business Situation

Springpoint Senior Living, a non-sectarian not-for-profit based in Princeton, owns and operates 25 senior communities throughout New Jersey. Its mission is to promote choice, independence and dignity among 4,000+ residents in its full-service, continuing care retirement communities; assisted living communities; and independent living communities.

Springpoint was ready to upgrade its financial management software. Existing programs were inflexible, required time-consuming manual work-arounds, and could not handle billing proficiently.

Solution

Microsoft Dynamics GP from Intellitec Solutions – Intellitec Solutions implemented both standard Dynamics GP financial modules and customized elements designed to meet specific Springpoints needs.

The Complete Story

Springpoint Senior Living is a dynamic not-for-profit organization that owns and operates 25 senior communities across New Jersey, and provides community management and development services through an affiliate.

In early 2005, Marybeth Kopec, then the Springpoint Director of Finance, was part of the team working on the overhaul of financial management software. Supervisors in the financial and clinical departments completed a full needs assessment.

Springpoint Senior Living, a New Jersey-based not-for-profit, needed robust general accounting software to consolidate financial reporting and budgeting for multiple facilities.

Springpoint turned to Intellitec Solutions to implement Microsoft Dynamics GP across 25 senior-living communities.

With all facilities now live with GP, the vice-president of finance reports greatly improved performance in reporting and analysis.

"Our implementation went very smoothly. Intellitec Solutions focused on the future, rather than just implementing software. Not a lot of companies would think that way"

- Mary Beth Kopec, VP of Finance

Kopec, now VP of Finance, recalls that the existing legacy system was not powerful enough to handle the heavy healthcare billing requirements of Springpoint, lacked automated reporting capability, and entailed inefficient manual work-arounds to do financial statements and budgeting. Accounting personnel were spending valuable time double-checking data links, instead of performing data analysis. "We needed better flexibility and standardization across all 25 facilities," she notes.

Successful consolidation

Today, after a complex implementation that included integrating HealthMEDX for billing with Microsoft Dynamics GP for general accounting in all 25 Springpoint communities, Kopec oversees a system that provides the flexibility and innovation Springpoint needs:

- Consolidated Chart of Accounts for all 25 communities standardizes general accounting
- Customized FRX reports aggregate data efficiently and speed up financial reporting
- Microsoft Forecaster streamlines budgeting, allows more time for analysis and supports better decision-making
- Safe Pay, a customized accounts payable module, sends encrypted verification files to the bank for an added layer of fraud protection
- Web based purchase order approvals, which enables payer controls and reduces paper

"Our implementation went very smoothly," states Kopec, "Intellitec had the ability to see our current workflows and anticipate what functionality



we would need. They were focused on the future rather than just implementing the software. Not a lot of companies would think that way."

Flexible for growth

As Kopec notes, Springpoint Senior Living "never stands still" and GP has been an asset in the organization's progress. Princeton Senior Living, a community management affiliate, recently signed a management contract with another facility that uses Dynamics GP. Kopec and her team were able to bring valuable GP experience to the venture.

Flexibility is a key benefit Kopec cites. "We have more flexibility in reporting and analysis. We have improved workflows and processing," she says. Thanks to GP, Springpoint can "consistently strive towards innovation and standardization."

As for Intellitec Solution's performance in the lengthy implementation, "we had a great experience," she confirms. "What I value most was my perception that if I need a job done, it will be done as efficiently as possible with complete knowledge of our process here. They understand my vision for how I want to use technology to support our needs."

About Intellitec Solutions

Intellitec Solutions helps companies choose and implement software solutions that fit their needs. Whether you need tools for better financial oversight or customer relationship management, Intellitec Solutions can help streamline and automate systems to improve productivity and help you succeed. As a Microsoft Dynamics Partner, we provide a comprehensive set of software solutions for more effective business management.

